

07.27.2015

Letter of reference for Miguel Morales.

As a founding partner for the world's largest design firm – Gensler Design, I have practiced architecture for more than 45 years. I retain dual residences, one in Chicago, Illinois and one in Healdsburg, California on a small vineyard which is where I have worked with Miguel Morales on the design and construction of several diverse projects over the last five years.

James R. Follett, FAIA
Vice President/
Managing Principal

Miguel's professional business practices from initial bids, contract development, staged billing formats, change of order submissions and detailed invoicing; his working knowledge of costs are honest and realistic making working budgets precise and clear. His practices have made the "business" of design and building comfortable and without unforeseen surprises or unresolvable issues that frequently plague a majority of projects.

Beyond his ease with formal design and build drawings and documents, Miguel has the ability to interpret conceptual drawings that are the essence of the design world. My design esthetic offers a minimal of variances to be successful. His input has been invaluable in choosing appropriate construction materials, design structure and engineering. His knowledge of city, county and state codes and fees has remained current; his projects without issues.

On site his working knowledge and respect for his sub-contractors and their abilities and his practices make for a comfortable, and more importantly, a safe environment. More personally, Miguel conducts himself in a professional manner with the utmost respect for his trade and his client and their interests. I am always happy to offer a reference for him and his work; an offer I am unable to make in a majority of other projects. As an architect I am particularly sensitive to all standards of professionalism that should be assumed inherent in the world of construction.

I am happy to carry on this conversation and honor any requests for additional information or input on behalf of Miguel Morales.

Sincerely,

Jim Follett



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